



Credit Union News

International Airline Employees Federal Credit Union

2nd Quarter 2005

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SPECIAL! 1-Year Bump-Up CD

Open a 1-year CD at today's rate. Should our rates go up, you can "bump up" to our higher 1-year CD rate.

- One rate increase per certificate.
- Dividend rates are simple interest calculated day of deposit to day of bump PLUS day after bump to day of maturity or renewal.
- Penalties may apply for early withdrawal of funds.
- All stated rates subject to change without notice.
- Minimum investment \$1,000.
- Offer extended through May 31, 2005.

Note: This is in keeping with our policy of offering our members better than market rates of interest on savings and lower than market rates on loans. Rates are reviewed and may be adjusted monthly. Please see the back page with enhanced dividend rates on shares and CDs. Consult our web site for latest changes in rates. Present rate on 1-year CD effective 2/25/05 is 3% APY (2.96% APR).



You Are Invited!

Notice to Members — 44th Annual Credit Union Business Meeting

La Maganette — 825 Third Avenue at 50th Street, Manhattan, New York
Tuesday, June 7th, 2005 at 6:00pm

All International Airline Employees Credit Union Members in good standing are invited to join us for our annual Cocktail Reception, Dinner, and Annual Business Meeting. Join us for:

- Reports from the Supervisory Committee Chairman, Treasurer, Board Chairman, CEO and COO
- Election of Members to the IAFCU Board of Directors
- Door Prizes

Reception and Dinner reservations are mandatory. Please R.S.V.P. by e-mail (intlaefcu@rcn.com), U.S. mail (IAFCU, One Cross Island Plaza, Suite 106, Rosedale, NY 11422), or fax (718-525-8958). Reservations will be accepted until May 27th, 2005.

Parking is available at ICON (left-hand side of 51st between Third and Lexington) or MPG (575 Lexington Avenue). With validation from La Maganette, the cost is \$13.

We hope to see you there!



Attendee's Name(s): _____

Attendee's Account(s) #: _____

Signature(s): _____

SHEDDING LIGHT

on the Facts about 0% Dealer Financing

If you're thinking about purchasing a new car in the coming months, here are some things you should consider when presented with a 0% financing offer from a dealer.

- 0% rates are often "teasers" to get a customer into the showroom. Once there, the customer finds out that they don't qualify for the dealer's lowest rates.
- Dealer rates are usually available only for short term 12–24 month loans — making monthly payments so large as to put the car out of reach.
- Low loan rates are often offered instead of a sizeable rebate. Taking the rebate and lowering the principal amount you need to borrow frequently has a greater impact on reducing your monthly payments than the teaser loan rate does.
- Dealer financing often requires a bigger down payment.
- Pre-payment penalties are common.
- Dealer loan rates often apply only to slower selling dealer stock vehicles, many of which have lower resale value and which may come with unwanted options that add to your overall expense.

IAEFCU offers competitive loan rates and a variety of repayment terms. Qualified applicants can get loan approval before they shop, giving them the freedom to choose the car, truck or van they really want.

With cash in hand or your financing in place, you'll be in position to negotiate the best deal!



International Airline Employees Federal Credit Union

**One Cross Island Plaza, Suite #106
Rosedale, NY 11422
TEL (718) 525-5903
FAX (718) 525-8958
Audio Teller (718) 525-8198
e-mail: intlaefcu@rcn.com
website: www.iaefcu.org**

BOARD OF DIRECTORS

A. John Harrison, President
James Brennan, Vice President
Robert Kramer, Treasurer
Manfred Schlarb, Secretary
Om Bhambri, Director
Regina Kaler, Director
Gerald Pinola, Director

Spring Auto Loan Sale!



New & Used Vehicle Loans

International Airline Employees FCU offers New and Used Vehicle Loans with great rates as low as **5.50% APR*** and flexible repayment terms of up to 72 months. Auto manufacturers may talk a good game with their ultra-low-rate financing plans, but a credit union Vehicle Loan is your best bet for savings.

Have Your Loan Pre-Approved

Be sure to have your credit union Vehicle Loan pre-approved before you go shopping. That way, you'll be able to negotiate from a much stronger position. Pre-approval lets you know just how much you can afford to spend before you ever set foot on the dealer's lot.

Refinance & Save

If you already financed the vehicle you want through another lender, refinance that loan with us. We offer members who apply for refinancing the same low rates which are available to

new borrowers. Rates this low could reduce your monthly payments for the rest of your loan's original term. In other words, refinancing with us could put some money back into your family budget. Who knows? You might even be able to pay off your loan sooner!

Apply Today!

Don't pay more than you have to on your next vehicle, or on the vehicle you already own. Fill out and return the attached application to apply for an International Airline Employees FCU Vehicle Loan or Refinancing today!

*Offer good through July 31, 2005.

Credit Union Holiday Closings:

Please note that we will be closed in observance of the following holidays in the upcoming months:

May 30, 2005

July 4, 2005

September 5, 2005

November 24 & 25, 2005

December 26, 2005

Memorial Day

Independence Day

Labor Day

Thanksgiving

Christmas Day Observance

Annual Meeting, June 7, 2005 — Office closes at 4 p.m.

Cash In On Your Home Equity

At only 5.50% APR, with NO Points and NO Closing Costs!*

What is Home Equity?

Simply put, home equity is the money you've paid into your home. More specifically, it is the current fair market value of your house minus your mortgage balance and any other liens. Many people never use their home equity until they sell their home. But with a Home Equity Loan from IAEFCU, you can use your home equity right now.

What are the Benefits of a Home Equity Loan?

A home equity loan is a very flexible loan option. Unlike other loans that can only be used for one specific purpose, a home equity loan can be used to finance any spring plans you may have. You could use an IAEFCU Home Equity Loan to pay for . . .

- Home Improvements
- A Family Vacation
- Tuition Expense
- Bill Consolidation
- New Furniture/Appliances
- Medical Costs
- Anything at all!

In addition to flexibility, a home equity loan also gives you savings. Because your home secures the loan, you'll enjoy a comfortably low rate. What's more, the interest you pay may be tax-deductible (consult your tax advisor for details).

What Does IAEFCU offer?

Our Home Equity Loans have lots of money-saving benefits, including great low rates. We offer the following types of Home Equity Loans:

- **Second Mortgages** — Variable rates as low as Prime (currently 5.50% APR), terms of up to 15 years.
- **Home Equity Lines-of-Credit** — Variable rates as low as Prime (currently 5.50% APR), 5-year draw, repayment period of up to 15 years.
- **Mini Home Equity Loans** — Fixed rates as low as 6.50% APR, terms of up to 15 years, maximum loan amount of \$100,000.

The credit union pays the closing fees of Second Mortgages and Home Equity Lines-of-Credit.

With each of our Home Equity Loan options, up to 70% equity financing is available.

How Do I Apply?

Simply fill out an application and return it to us by mail, by fax or in person. You can also apply online through our website at www.iaefcu.org.

*Prime rate on 3/15/05 is 5.50%.



OUR GROWING CREDIT UNION FAMILY

With our ever expanding membership, products and services, we've had to add additional staff to keep up with the high level of service that you've come to expect from International Airline EFCU.

I would like to take this opportunity to introduce all of our staff to you.

Our Chief Operating Officer, **John Gebhard**, is our latest addition and hails from the San Francisco Bay area in California. John brings to our Credit Union a wealth of Credit Union knowledge and expertise having worked for many years in both the Executive Level and the Volunteer Level in Credit Unions. John takes to heart the Credit Union's Philosophy of "People Helping People" and will continue this on "our" coast.

Our Loan Officer is **Phillip Chan** and many of you have spoken with him over the past five years. Please feel free to contact him directly with any of your loan needs. He specializes in making sure every member gets the best deal!



Left to right: John Gebhard, Yvette Simeon-Colquhoun, Phillip Chan, Sonja Flagg and Marcus Gardner.

Sonja Flagg is our Operations Supervisor and not only works behind the scene but also has been bringing a high level of member service to our members for many years.

Most of you who call have the pleasure of talking with either **Marcus Gardner** or **Yvette Simeon-Colquhoun**, both of whom are Member Service Representatives. Marcus and Yvette bring many years of banking experience to the Credit Union and we are fortunate to have them on our team.

All of us at International Airline EFCU never forgot our number one priority; You, the Member/Owner of IAEFCU. Without you, we don't exist. Please don't hesitate to contact us directly for any of your financial needs, or with any questions or comments. We look forward to hearing from you and **thank you** for the privilege to serve you.

Respectively yours,

Regina Kaler
Chief Executive Officer

Call for Nominations to the Board of Directors

At the Annual Meeting on June 7th, 2005 we will be electing three (3) members to the Credit Union's Board of Directors, each for a 3-year term. A few brief guidelines should be followed in considering a member's nomination:

- **Board Members are required to attend meetings monthly, and on occasion more frequently.**
- **Nominees should have a broad business background, preferably with professional qualifications in business administration, economics, law, finance or accounting.**
- **All Credit Union work is performed on member's own time and is not compensated.**
- **All nominees must be members in good standing of the International Airline Employees Federal Credit Union.**
- **Nominations may be made by any IAEFCU member, duly seconded by another IAEFCU member.**

To nominate a member for election for the board, please send a statement of willingness to serve and a brief biography to the IAEFCU office. Nominations will be accepted by letter, e-mail or fax, but must be received by the close of business (5 PM), Monday, May 2, 2005.



Place
Stamp
Here

INTERNATIONAL AIRLINE EMPLOYEES FEDERAL CREDIT UNION
One Cross Island Plaza, Suite #106
Rosedale, NY 11422

Who is eligible to Join IAEFCU?

If you are already a member of IAEFCU you can continue your membership for life. Your immediate family members (spouse, children, siblings, parents, grandparents, stepchildren, step siblings, and adoptive relationships) are also all eligible to join our credit union. Your "household" members (defined as persons living in the same residence maintaining a single economic unit) can join the credit union too. You can also join the Credit Union if you work for, or are a retiree of the following companies:

- ✈ Air France
- ✈ Aries International Inc.
- ✈ Austrian Airlines
- ✈ Brookville Plaza Management, Inc.
- ✈ Bvlgari Corporation of America
- ✈ Cargo Airport Services, LLC
- ✈ Club ABC Tours
- ✈ Finnair
- ✈ Inter-Jet Systems, Inc.
- ✈ Inter-Jet Customhouse Brokers, Inc.
- ✈ KLM Royal Dutch Airlines
- ✈ Kuwait Airways
- ✈ Mindpearl US, INC.
- ✈ Scandinavian Airlines System
- ✈ Schenker Inc.
- ✈ SN Brussels Airlines
- ✈ Swiss International
- ✈ Thai Airways International

LOAN APPLICATION

International Airline EFCU
718-525-5903 • intlaefcu@rcn.com (e-mail)

① Apply via our website by entering **www.iaefcu.org**

② Complete the loan application below and fax to (718) 525-8958

③ Complete the loan application below, fold, tape and drop in the mail or hand it into our Loan Department.

MEMBER Account #	Amount Requested	Purpose of Loan	Collateral
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PROOF OF INCOME REQUIRED.

NOTICE: Married Applicants may apply for a separate account. Check the appropriate box below to indicate the type of credit for which you are applying.

Individual Credit: Complete Applicant section. Complete the Co-Applicant section as follows: (1) Information about your spouse if you live in a community property state (AZ, CA, ID, LA, NM, NV, TX, WA, WI) or (2) If your spouse will use the Account.

Joint Credit: Provide information about both of you by completing Applicant and Co-Applicant sections.

I am applying for type of loan or credit:

Personal New Auto Used Auto

Share - Secured Debt Consolidation

Visa® Card Other _____

Applicant (If additional space is needed, please use a separate sheet of paper. All income must be listed if it is to be considered.)

Last Name		First	Middle	Social Security #
Street Address		Apt. #	City	State
Employer		Employer Address		Start Date
Position	Notice: Alimony, child support, or separate maintenance income need not be revealed if you do not choose to have it considered. Other Source: _____ \$ _____ Per _____			<input type="checkbox"/> Gross Monthly Income <input type="checkbox"/> Net Monthly Income \$ _____
Home Phone ()	Work Phone ()	<input type="checkbox"/> Own <input type="checkbox"/> Rent	Monthly Payment	Mother's Maiden Name

Co-Applicant (If co-applicant is not a spouse, use separate application except for VISA.)

Last Name		First	Middle	Social Security #
Street Address		Apt. #	City	State
Employer		Employer Address		Start Date
Position	Notice: Alimony, child support, or separate maintenance income need not be revealed if you do not choose to have it considered. Other Source: _____ \$ _____ Per _____			<input type="checkbox"/> Gross Monthly Income <input type="checkbox"/> Net Monthly Income \$ _____
Work Phone ()	Home Phone ()	<input type="checkbox"/> Own <input type="checkbox"/> Rent	Monthly Payment	Mother's Maiden Name

Please Sign Here (Both signatures required for Joint Credit)

A consumer credit report may be required in connection with this application and with any renewals, updates or extensions of any new credit extended as a result of this application. The Credit Union is relying on what you stated in this application and you acknowledge that everything you have stated is true. If a credit card is issued to you and you use the card (or its account number) or authorize its use, you agree that such use will constitute your agreement to the terms of the cardholder agreement that you receive from the Credit Union.

Applicant Signature	Date	Co-Applicant Signature	Date
X _____		X _____	

For Debt Consolidation Loans, list the loans you wish to pay off:

Name of Creditor	Present Balance	Monthly Payments
1.	\$	\$
2.	\$	\$
3.	\$	\$

The information about the cost of the card described in this application is accurate as of 03/05. This information may have changed after that date. To find out what may have changed, call or write to us at the number or location listed above.

Annual percentage rate for purchases	Grace period for repayment of the balance for purchases	Method of computing the balance for purchases and cash advances	Minimum Finance Charge	Transaction fee for purchases	Annual Fee	Other Fees
10.90%	25 days	Average Daily Balance (including new purchases)	\$0.50	None	None	Late Payment Fee\$10.00 Return Check Fee\$15.00
9.80%						

New York residents may contact the New York state banking department to obtain a comparative listing of credit card rates, fees and grace periods by calling 1-800-522-3330.

Application for Credit Disability Insurance

Check if Credit Disability Insurance is desired. The Credit Union will disclose the actual cost of this voluntary insurance to you. Yes, I want Credit Disability Insurance No, I don't want Credit Disability Insurance

Signature	Date
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FOR CREDIT UNION USE ONLY

Approved Declined

Credit Limit _____

Credit Card Account # _____

Loan Officer Signature _____

**International Airline Employees Federal Credit Union
Loan Rates Effective 4/1/05**

Loan Type	Max. Amt.\$	Term	Rate/APR%
Personal	15,000	60 mos	8.75%
	10,000	48 mos	8.25%
	5,000	24 mos	*7.50%
Share-secured	Amount on deposit	72 mos	5.25%
VISA Classic	10,000	Revolving	10.90%
Visa Platinum	15,000	Revolving	9.80%
New Cars	100% financing	36 mos	*5.75%
		48 mos	*6.00%
		60-72 mos	*6.50%
New Cars	80% financing	36 mos	*5.50%
		48 mos	*5.75%
		60-72 mos	*6.25%
Used Cars	NADA Book	36 mos	*6.00%
		48 mos	*6.25%
		60 mos	*6.75%
Boats	80% financing	72 mos	10.25%
		10 Years	10.75%
Tuition	15,000	48 Mos	8.35%
Tax Payer	8,000	24 mos	7.80%
Debt consolidation	5,000	48 mos	8.50%
Home Equity Line of Credit	5-year draw; no closing fees	15-year repayment; one year adjustable	**Prime rate
Second Mortgage	No closing fees	15-year repayment; one year adjustable	**Prime rate
Mini Home Equity (fees apply)	100,000	1 - 5 years	6.50%
	100,000	6 - 10 years	7.00%
	100,000	11 - 15 years	7.25%
(no fees)	100,000	1 - 5 years	7.00%
	100,000	6 - 10 years	7.25%
	100,000	11 - 15 years	7.50%

* With automatic payments, .25% higher if not on automatic payment.
 ** Home Equity and Second Mortgage Loans: No Fees, except state-required mortgage tax, if applicable.
 Prime rate 5.50% as of 3/15/2005.

Prospective Dividend Rates – As of 2/25/05

Account	Terms	APR	APY	Credited
All Share Savings & IRA Share Savings Accounts	\$100 - \$5,000	1.00%	1.004%	Quarterly
	\$5,001 - \$50,000	1.25%	1.256%	
	\$50,001 +	1.75%	1.762%	
Holiday Clubs	\$5+	1.75%	1.750%	Annually
Interest Checking*	\$500 +	1.00%	1.005%	Monthly
Basic Checking**	No minimum	0%	0%	
Money Market Checking***	\$2,500 +	1.50%	1.510%	Monthly
All Regular Share & IRA Certificates	6 Months	2.477%	2.50%	Quarterly
	1 Year****	2.967%	3.00%	
	2 Years	3.309%	3.35%	
	3 Years	3.650%	3.70%	
	4 Years	4.087%	4.15%	

* Interest Checking has a minimum balance requirement of \$500.00 to avoid a \$3 monthly fee.
 ** Basic Checking has no minimum balance fees.
 *** Money Market checking has a minimum balance of \$2500.00 to avoid a \$3 monthly fee.
 **** Bump-Up CD: One member-initiated rate increase to current 1-Year CD rate during term of the CD. Applies to new CDs only.
 Dividend Rates are calculated on simple interest, day of deposit, day of withdrawal. Fees or other conditions could reduce earnings.
 APY is calculated as of 4/1/05. Penalties may apply for early withdrawal of funds.

All rates are subject to change without notice.